

# aractech

Global Learning for Operational Leaders

LEADERSHIP AND MANAGEMENT | LM-012

## Master Class on Leading People & Innovation

### Contact

+31 85 7444446  
info@aractech.com  
<https://aractech.eu>

### Address

Waarderweg 50, 2031PB Haarlem - Netherlands.

# Course content

## Why Attend

What is Leadership Success?

Many would say “sustainability” others “profitability”.

## Course Methodology

## Course Objectives

## Target Audience

- This Master Class on Leading People & Innovation training course is designed for professionals at all levels and across all functions or disciplines, who seek to inform and enhance their organisational and professional practice.
- It is specifically directed at those who wish to take responsibility for identified “gaps” between their current performance and the level of potential to which they aspire.
- This developmental training course seeks to establish impactful behavioural changes that add value to employees, managers and leaders alike.
- All professionals who seek to enhance their true potential through applying best practice in interpersonal skills

# Course outline

## Detailed course outline

Day-by-day outline for Master Class on Leading People & Innovation.

### Day 1 - The Core Interpersonal Skill

- Person-to-Person communication
- Barriers to effective communication
- Non-verbal communication
- The Active listening models
- Styles of communication
- Preparing and delivering great presentations

### Day 2 - Building Winning Working Relationships

- The TRUST Factor
- Avoiding the collusion phenomenon
- A Change of Heart
- Interpersonal Dialogue: Core Principles
- Understand the definition and meaning of interpersonal
- Harnessing harmful behavior

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### Day 3 - Understanding Groups and Team Dynamics

- High performing teams vs. traditional work group
- The three elements of high-performance teams
- Understanding the types of teams
- The stages of team development
- Team member styles
- Capitalizing on the team player styles within your team

### Day 4 - Teamwork and Collaboration

- Giving and receiving effective feedback
- Dealing with conflict Constructively
- Symptoms of conflict situations
- Getting to win-win
- Understanding team player styles
- Fostering and encouraging team creativity

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### Day 5 - Increasing Personal Productivity

- Growing your personal power
- Achieving emotional excellence inner mastery
- Our time and your life
- Growing personal productivity
- Direction through personal Integrity
- Designing a strategic plan for your life and career

# Seminar dates

## Available seminar dates

Live dates and pricing for Master Class on Leading People & Innovation generated from the course details page.

Date	Location	Format	Fee
18 - 22 May 2026	Rome	Classroom	€2,975
22 - 26 June 2026	Kuala Lumpur	Classroom	€1,575
13 - 17 July 2026	Barcelona	Classroom	€2,695
17 - 21 August 2026	London	Classroom	€2,940
21 - 25 September 2026	Munich	Classroom	€2,415
19 - 23 October 2026	Kuala Lumpur	Classroom	€1,575
2 - 6 November 2026	Munich	Classroom	€2,415

### Live online option

Online delivery is available at €1,250.