

aractech

Global Learning for Operational Leaders



PROJECT MANAGEMENT | PM-020

Project Leadership in Action

Contact

+31 85 7444446
info@aractech.com
<https://aractech.eu>

Address

Waarderweg 50, 2031PB Haarlem - Netherlands.

Course content

Why Attend

Course Introduction

Are you looking to cultivate a personal leadership style that enhances your effectiveness in every action and decision while leading your projects?

Course Methodology

Course Objectives

Target Audience

Course outline

Detailed course outline

Day-by-day outline for Project Leadership in Action.

Day 1 - The Project Environment and Organisational Politics

- The nature and challenges of the project environment
- Organisational politics and its impact on projects
- How to promote a project-focused culture
- Identifying and analyzing project stakeholders
- The Need in a project environment for result-based leadership

Day 2 - Project Leadership

- Characteristics of an effective project leader
- Project leadership styles and style flexibility
- Applying leadership styles to individual performance management
- Applying leadership styles to team development
- Key project leadership skills: Communication and coaching

Day 3 - The Use of Power and Influence in Project Leadership

- How power and influence can create excellence in project leadership
- Identifying and categorizing stakeholders in terms of attitude and power / influence
- Sources of power for the project manager
- Applying power and influence to project teams
- Delegation and empowerment

Course outline

Detailed course outline

Day-by-day outline for Project Leadership in Action.

Day 4 - Negotiating Win-win Agreements

- The need for negotiation on projects
- The importance of win-win negotiations
- The project leader as negotiator
- Preparing & Conducting negotiations
- Identifying and managing conflict

Day 5 - Project Leadership Development

- Establishing your own leadership style preferences
- Devising a political strategy
- Creating a positive project culture
- Devising a project communication plan
- Establishing negotiation requirements for your project

Seminar dates

Available seminar dates

Live dates and pricing for Project Leadership in Action generated from the course details page.

Date	Location	Format	Fee
11 - 15 May 2026	London	Classroom	€2,940
8 - 12 June 2026	Munich	Classroom	€2,415
6 - 10 July 2026	Amsterdam	Classroom	€2,975
10 - 14 August 2026	London	Classroom	€2,940
14 - 18 September 2026	Istanbul	Classroom	€1,995
5 - 9 October 2026	Vienna	Classroom	€2,975
16 - 20 November 2026	Barcelona	Classroom	€2,695

Live online option

Online delivery is available at €1,250.